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SCHEDULE

All times are Mountain Standard Time.

9:00 am Registration

9:30 am Farm Bill Prospects for 2013

Troy Dumler, KSU

10:30 am Grain Market Outlook for 2013

Alan Brugler – DTN Contributing
Analyst & President of Brugler
Marketing & Management, LLC
Moderator – Daniel O'Brien, KSU

12:00 Lunch

12:45 pm 2012-13 Farmland Cash Rental Rates in Kansas, Nebraska & Colorado

> **Daniel O'Brien, Clint Milliman** KSU

1:15 pm "New Generation" Flex Leases & Traditional Cropland Rental Arrangements

Troy Dumler, KSU

2:15 pm Cropland Lease Costs & Returns
Using NW KS Farm Management
Association Budgets
Kiel Roehl, Mark Wood,

Clint Milliman, KSU

3:00 pm Questions & Answers Regarding
2013 Farmland Lease Trends
Troy Dumler, Kiel Roehl,
Mark Wood, Clint Milliman,
Daniel O'Brien. KSU

3:30 pm Conference Adjourns

Grain Markets, Cropland Leases, and the Farm Bill

2013 K-State Ag
Profitability Conference

January 8, 2013 Elks Club 1523 Arcade St Goodland, KS



Kansas State University
Department of Agricultural Economics

MEET THE SPEAKERS

Alan Brugler - Featured Speaker

Alan Brugler is the President of **Brugler Marketing** & Management LLC, and the primary analyst and advisor. Alan is also a Consulting Analyst for DTN, writes the popular weekly Market Watch blog for Farm Journal's AgWeb.com site, and appears on a regular basis as a quest analyst for PBS' Market to Market program, and Farm Journal's US Farm Report, and AgDay. For 10 years beginning in 1992 he served as Senior Analyst and then Director of Research and editor of DTN AgDaily, writing an estimated 10,000 marketing columns. He has conducted more than 800 seminars and presentations for farm and commodity trading audiences in his career, has extensive contacts in the US and international ag industry, and has been a frequent Technical Analysis and Advanced Options instructor for the Texas and Minnesota Master Marketer programs, and the Kansas State International Grains (IGP) program, and is a key speaker and resource for Ag Marketing Strategy Groups. Brugler Marketing & Management LLC is registered with CFTC as a Commodity Trading Advisor (CTA) (www.bruglermarketing.com).

Troy Dumler

Troy Dumler is a K-State Extension Agricultural Economist in southwest Kansas. A native of Kansas with B.S. and M.S. degrees in agricultural economics from Kansas State University, Troy has developed an Extension program centered on farm management and agricultural policy. In addition to continued work in cropping systems profitability, since the passage of the 2008 Farm Bill, he has focused much of his attention on analyzing how new commodity programs in the bill will impact farmers and ranchers.

Daniel O'Brien

Daniel O'Brien was raised on a grain and livestock farm in south central Nebraska, receiving B.S and M.S. degrees in Agricultural Economics from the University of Nebraska. After completing a Ph.D. in Agricultural Economics and working as an area Farm Management Specialist at Iowa State University, he worked as the Extension Agricultural Economist over 1995-mid 2003 and 2007-present periods for Kansas State University, based in Colby, Kansas – also serving as Extension Northwest Area Director over the mid 2003-2006 time frame. O'Brien's focus is on a) grain market supplydemand and price analysis, bioenergy industry trends, and grain price-income risk management strategies, b) grain industry transportation and logistical issues, c) irrigated and dryland cropping systems, and d) farmland leasing arrangements.

Kiel Roehl, Mark Wood, Clint Milliman

Kiel Roehl, Mark Wood and Clint Milliman are Extension Agricultural Economists for Kansas State University in the Northwest Kansas Farm Management Association. Through on-farm visits, whole-farm analysis, enterprise analysis, and other educational programs, these Association Economists assist producers in developing sound farm accounting systems, improving their farm management decision making, comparing performance with similar farms, and integrating tax planning, marketing and asset investment strategies. The primary goal of the KFMA program is to provide each member with information that can be used to help make effective farm and family financial management decisions.



Registration—2013

AG PROFITABILITY CONFERENCE

January 8, 2013 Goodland, Kansas

Name:	
Address:	
City:	State/Zip:
Phone:	
Email:	

Lunch included. \$15 if pre-registered by: *January 4*, 2013

\$20.00 at the door

More information or to register:

Dana Belshe Sunflower Extension District #6 813 Broadway, Room 301 Goodland, KS 67735

Phone: 785.890.4880 Fax: 785.890.4848

Email: dbelshe@ksu.edu